



TAHOE FOREST HOSPITAL DISTRICT

# 2018-03-20 Special Meeting of the Board of Directors

Tuesday, March 20, 2018 at 9:00 a.m.

Tahoe Conference Room - Tahoe Forest Hospital

10054 Pine Avenue, Truckee, CA 96161

# Meeting Book - 2018-03-20 Special Meeting of the Board of Directors

3/20/18 Special Meeting

## Agenda

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ITEMS 1 - 4: See Agenda

## 5. ITEMS FOR BOARD ACTION

### 5.1. Financial Review

5.1.1. Financial Packet - January 2018.pdf Page 4

5.1.2. Financial Packet - February 2018.pdf Page 12

## 6. ADJOURN



# SPECIAL MEETING OF THE BOARD OF DIRECTORS

## AGENDA

Tuesday, March 20, 2018 at 9:00 a.m.  
Tahoe Conference Room – Tahoe Forest Hospital  
10054 Pine Avenue, Truckee, CA 96161

1. **CALL TO ORDER**

2. **ROLL CALL**

3. **DELETIONS/CORRECTIONS TO THE POSTED AGENDA**

4. **INPUT – AUDIENCE**

This is an opportunity for members of the public to address the Board on items which are or are not on the agenda. Please state your name for the record. Comments are limited to three minutes. Written comments should be submitted to the Board Clerk 24 hours prior to the meeting to allow for distribution. Under Government Code Section 54954.2 – Brown Act, the Board cannot take action on any item not on the agenda. The Board may choose to acknowledge the comment or, where appropriate, briefly answer a question, refer the matter to staff, or set the item for discussion at a future meeting.

5. **ITEMS FOR BOARD ACTION**

**5.1. Financial Review**

The Board of Directors will review and discuss the District’s financial performance through February 28, 2018 and financial projections for the remainder of the fiscal year.

**5.1.1. Financial Report – January 2018** ♦ ..... ATTACHMENT

**5.1.2. Financial Report – February 2018** ♦ ..... ATTACHMENT\*

6. **ADJOURN**

*The next regularly scheduled meeting of the Board of Directors of Tahoe Forest Hospital District is March 22, 2018 at 11603 Donner Pass Rd., Truckee, CA. A copy of the Board meeting agenda is posted on the District’s web site ([www.tfhd.com](http://www.tfhd.com)) at least 72 hours prior to the meeting or 24 hours prior to a Special Board Meeting.*

\*Denotes material (or a portion thereof) may be distributed later.

Note: It is the policy of Tahoe Forest Hospital District to not discriminate in admissions, provisions of services, hiring, training and employment practices on the basis of color, national origin, sex, religion, age or disability including AIDS and related conditions.

Equal Opportunity Employer. The meeting location is accessible to people with disabilities. Every reasonable effort will be made to accommodate participation of the disabled in all of the District’s public meetings. If particular accommodations for the disabled are needed (i.e., disability-related aids or other services), please contact the Executive Assistant at 582-3481 at least 24 hours in advance of the meeting.

**Board of Directors**  
*Of Tahoe Forest Hospital District*  
**JANUARY 2018 FINANCIAL NARRATIVE**

The following is the financial narrative analyzing financial and statistical trends for the seven months ended January 31, 2018.

**Activity Statistics**

- ❑ We continue working with our vendor, Mercy Health System, to identify the reporting criterions needed to gather our monthly departmental statistics.

**Financial Indicators**

- ❑ Net Patient Revenue as a percentage of Gross Patient Revenue was 78.1% in the current month compared to budget of 55.6% and to last month's 43.9%. Current year's Net Patient Revenue as a percentage of Gross Patient Revenue is 54.7%, compared to budget of 55.5% and prior year's 54.5%.
- ❑ EBIDA was \$7,255,531 (30.0%) for the current month compared to budget of \$1,015,723 (4.3%), or \$6,239,808 (25.7%) above budget. Year-to-date EBIDA was \$3,743,299 (2.4%) compared to budget of \$5,793,241 (3.7%), or \$(2,049,941) (-1.3%) under budget.
- ❑ Cash Collections for the current month were \$10,393,345 which is 110% of targeted Net Patient Revenue.
- ❑ EPIC Gross Accounts Receivables were \$32,430,365 at the close of January. Legacy Gross Accounts Receivable was \$10,967,392 compared to 12,878,739 at the end of December, a reduction of \$1,911,347.

**Balance Sheet**

- ❑ Working Capital Days Cash on Hand is 43.8 days. S&P Days Cash on Hand is 160.4. Working Capital cash increased \$20,031,000. The District transferred \$15,000,000 from its reserve funds held with LAIF, Accounts Payable increased \$1,371,000, Accrued Payroll and Related Costs increased \$647,000, the District received its first installment of property tax revenues in the amount of \$3,603,000, and cash collections exceeded goal by 10%.
- ❑ Net Patients Accounts Receivable increased approximately \$3,172,000 and Cash collections were at 110% of target.
- ❑ Other Receivables were reduced after recording the receipt of the District's first installment of property tax revenues amounting to \$3,603,000.
- ❑ G.O. Bond Receivables decreased after recording receipt of property tax revenues totaling \$2,325,000.
- ❑ Estimated Settlements, Medi-Cal and Medicare increased a net \$3,425,000. The District booked \$2,690,000 due from the Medi-Cal IGT program, funds due from the FY16 AB915 program of \$1,537,000, a Medicare interim rate adjustment receivable of \$567,000 and booked receipt of its FY17 Medicare cost report tentative settlement in the amount of \$1,410,000.
- ❑ G.O. Bond Tax Revenue Fund increased a net \$475,000. The District received \$2,325,000 on its first installment of property tax revenues and remitted the January interest payments on the Series A, B, and C general obligation bonds.
- ❑ Accounts Payable increased \$1,371,000 due to the timing of the final check run in January.
- ❑ Accrued Payroll and Related Costs increased \$647,000 as a result of additional accrued payroll days in the month.
- ❑ Interest Payable G.O. Bond decreased \$1,530,000 after remitting the interest payments due on Series A, B, and C.
- ❑ Estimated Settlements, Medi-Cal and Medicare increased \$177,000. The District received payment on its FY17 Medicare cost report tentative settlement and reserved an amount until the final desk audit is completed.

**Operating Revenue**

- ❑ Current month's Total Gross Revenue was \$24,158,716, compared to budget of \$23,555,637 or \$603,079 above budget.
- ❑ Current month's Gross Inpatient Revenue was \$6,854,086, compared to budget of \$6,715,802 or \$138,284 above budget.
- ❑ Current month's Gross Outpatient Revenue was \$17,304,630 compared to budget of \$16,839,835 or \$464,795 above budget.
- ❑ Current month's Gross Revenue Mix was 36.2% Medicare, 17.2% Medi-Cal, .0% County, 5.9% Other, and 40.7% Insurance compared to budget of 34.8% Medicare, 17.5% Medi-Cal, .0% County, 3.8% Other, and 43.9% Insurance. Last month's mix was 35.5% Medicare, 18.6% Medi-Cal, .0% County, 4.2% Other, and 41.7% Insurance. Year-to-date Gross Revenue Mix was 37.3% Medicare, 17.3% Medi-Cal, .0% County, 4.3% Other, and 41.1% Insurance compared to budget of 34.9% Medicare, 17.5% Medi-Cal, .0% County, 3.9% Other, and 43.7% Insurance.
- ❑ Current month's Deductions from Revenue were \$5,286,664 compared to budget of \$10,455,521 or \$5,168,857 under budget. Variance is attributed to the following reasons: 1) Payor mix varied from budget with a 1.43% increase in Medicare, a .29% decrease to Medi-Cal, County at budget, a 2.05% increase in Other, and Commercial was below budget 3.19%, 2) The District booked \$2,690,000 due from the Medi-Cal IGT program and \$567,000 from Medicare based on an interim rate review which reduced Contractual Allowances and 3) recorded \$1,537,000 due from FY16 AB915 Outpatient Supplemental funds and a receivable due from the FY17 HQAF IGT program against Prior Period Settlements.

DESCRIPTION	January 2018 Actual	January 2018 Budget	Variance	BRIEF COMMENTS
Salaries & Wages	4,586,768	4,736,634	149,866	Positive variance in Salaries & Wages was offset by use of Paid Leave and Long-term Sick in January.
Employee Benefits	1,644,418	1,412,333	(232,085)	
Benefits – Workers Compensation	97,442	53,880	(43,562)	
Benefits – Medical Insurance	474,438	621,624	147,186	
Professional Fees	1,832,791	2,179,244	346,453	We saw positive variances in fees paid for our Physical, Speech, and Occupational therapy contract and Physician Fees for the Emergency Department, Anesthesia, MSC Clinics, and Sleep Clinic.
Supplies	1,754,567	1,734,512	(20,055)	
Purchased Services	1,225,283	1,364,572	139,289	Purchased Services for Employee Health, Outsourced lab testing, Laundry & Linen, Information Technology, the Wellness Neighborhood, and Medical Records came in below budget, creating a positive variance in this category.
Other Expenses	697,163	734,313	37,150	Positive Variances in Other Expenses related to Communications, MOU Education, Outside Training, Physician Recruitment, Equipment Rent, and Utilities.
Total Expenses	12,312,871	12,837,112	524,241	

TAHOE FOREST HOSPITAL DISTRICT  
STATEMENT OF NET POSITION  
JANUARY 2018

	Jan-18	Dec-17	Jan-17	
<b>ASSETS</b>				
<b>CURRENT ASSETS</b>				
* CASH	\$ 17,550,403	\$ (2,480,832)	\$ 9,773,963	1
PATIENT ACCOUNTS RECEIVABLE - NET	20,959,801	17,787,991	18,824,530	2
OTHER RECEIVABLES	5,758,820	8,547,465	3,970,555	3
GO BOND RECEIVABLES	(30,208)	1,961,917	(691,230)	4
ASSETS LIMITED OR RESTRICTED	6,897,802	6,222,225	5,918,679	
INVENTORIES	3,017,004	3,000,094	2,715,736	
PREPAID EXPENSES & DEPOSITS	1,821,204	1,800,520	2,007,760	
ESTIMATED SETTLEMENTS, M-CAL & M-CARE	10,185,447	6,760,591	3,715,425	5
<b>TOTAL CURRENT ASSETS</b>	<b>66,160,273</b>	<b>43,599,970</b>	<b>46,235,418</b>	
<b>NON CURRENT ASSETS</b>				
ASSETS LIMITED OR RESTRICTED:				
* CASH RESERVE FUND	46,724,481	61,724,481	56,137,411	1
BANC OF AMERICA MUNICIPAL LEASE	34,042	32,222	981,619	
TOTAL BOND TRUSTEE 2017	19,831	19,820	3	
TOTAL BOND TRUSTEE 2015	1,231,982	1,094,885	1,029,359	
GO BOND PROJECT FUND	1	1	232,266	
GO BOND TAX REVENUE FUND	1,900,012	1,425,443	2,102,452	6
DIAGNOSTIC IMAGING FUND	3,204	3,204	3,174	
DONOR RESTRICTED FUND	1,449,722	1,484,642	1,144,350	
WORKERS COMPENSATION FUND	2,879	6,690	51,573	
TOTAL	51,366,155	65,791,389	61,682,207	
LESS CURRENT PORTION	(6,897,802)	(6,222,225)	(5,918,679)	
<b>TOTAL ASSETS LIMITED OR RESTRICTED - NET</b>	<b>44,468,353</b>	<b>59,569,164</b>	<b>55,763,528</b>	
NONCURRENT ASSETS AND INVESTMENTS:				
INVESTMENT IN TSC, LLC	-	-	(53,723)	
PROPERTY HELD FOR FUTURE EXPANSION	836,353	836,353	836,353	
PROPERTY & EQUIPMENT NET	132,497,388	132,413,668	131,358,966	
GO BOND CIP, PROPERTY & EQUIPMENT NET	33,427,000	33,418,623	32,468,754	
<b>TOTAL ASSETS</b>	<b>277,389,367</b>	<b>269,837,778</b>	<b>266,609,296</b>	
DEFERRED OUTFLOW OF RESOURCES:				
DEFERRED LOSS ON DEFEASANCE	481,624	484,856	520,412	
ACCUMULATED DECREASE IN FAIR VALUE OF HEDGING DERIVATIVE	1,395,414	1,395,414	1,612,281	
DEFERRED OUTFLOW OF RESOURCES ON REFUNDING	6,101,611	6,125,315	6,386,067	
GO BOND DEFERRED FINANCING COSTS	477,760	479,695	500,975	
DEFERRED FINANCING COSTS	192,451	193,492	204,935	
<b>TOTAL DEFERRED OUTFLOW OF RESOURCES</b>	<b>\$ 8,648,860</b>	<b>\$ 8,678,772</b>	<b>\$ 9,224,670</b>	
<b>LIABILITIES</b>				
<b>CURRENT LIABILITIES</b>				
ACCOUNTS PAYABLE	\$ 6,070,927	\$ 4,700,195	\$ 6,364,268	7
ACCRUED PAYROLL & RELATED COSTS	10,526,714	9,879,529	8,622,008	8
INTEREST PAYABLE	474,359	398,639	525,762	
INTEREST PAYABLE GO BOND	395,266	1,924,889	28,851	9
ESTIMATED SETTLEMENTS, M-CAL & M-CARE	225,030	47,577	232,645	10
HEALTH INSURANCE PLAN	1,211,751	1,211,751	1,307,731	
WORKERS COMPENSATION PLAN	1,703,819	1,703,621	1,120,980	
COMPREHENSIVE LIABILITY INSURANCE PLAN	858,290	858,290	751,298	
CURRENT MATURITIES OF GO BOND DEBT	860,000	860,000	1,260,000	
CURRENT MATURITIES OF OTHER LONG TERM DEBT	1,049,645	1,049,645	1,953,186	
<b>TOTAL CURRENT LIABILITIES</b>	<b>23,375,800</b>	<b>22,634,134</b>	<b>22,166,728</b>	
<b>NONCURRENT LIABILITIES</b>				
OTHER LONG TERM DEBT NET OF CURRENT MATURITIES	27,340,340	27,343,303	28,137,883	
GO BOND DEBT NET OF CURRENT MATURITIES	102,673,240	102,686,661	103,409,288	
DERIVATIVE INSTRUMENT LIABILITY	1,395,414	1,395,414	1,612,281	
<b>TOTAL LIABILITIES</b>	<b>154,784,794</b>	<b>154,059,512</b>	<b>155,326,180</b>	
<b>NET ASSETS</b>				
NET INVESTMENT IN CAPITAL ASSETS	129,803,711	122,972,397	119,363,435	
RESTRICTED	1,449,722	1,484,642	1,144,350	
<b>TOTAL NET POSITION</b>	<b>\$ 131,253,433</b>	<b>\$ 124,457,039</b>	<b>\$ 120,507,785</b>	

\* Amounts included for Days Cash on Hand calculation

TAHOE FOREST HOSPITAL DISTRICT  
NOTES TO STATEMENT OF NET POSITION  
JANUARY 2018

1. Working Capital is at 43.8 days (policy is 30 days). Days Cash on Hand (S&P calculation) is 160.4 days. Working Capital cash increased a net \$20,031,000. The District transferred \$15,000,000 from its LAIF reserve account, Accounts Payable increased \$1,371,000.00 (See Note 7), Accrued Payroll & Related Costs increased \$647,000 (See Note 8), the District received its first installment of Property Tax revenues in the amount of \$3,603,000 (See Note 3), and Cash Collections exceeded target by 10%.
2. Net Patient Accounts Receivable increased approximately \$3,172,000 and Cash collections were 110% of target.
3. The District received its first installment of Property Tax revenues in the amount of \$3,603,000, reducing Other Receivables.
4. G.O. Bond Property Tax revenues received totaled \$2,325,000, decreasing GO Bond Receivables.
5. Estimated Settlements, Medi-Cal & Medicare increased a net \$3,425,000. The District booked an amount due from the Medi-Cal IGT program in the amount of \$2,690,000, funds due from the AB915 program for FY16 amounting to \$1,537,000, a Medicare interim rate adjustment of \$567,000, and received payment of \$1,410,000 for its tentative settlement due from the Medicare program for FY17.
6. GO Bond Tax Revenue Fund increased a net \$475,000. The District received \$2,325,000 for its first installment of GO Bond Property Tax revenues and remitted the January interest installments on Series A, B, C totaling \$1,849,000.
7. Accounts Payable increased \$1,371,000 due to the timing of the final check run in the month.
8. Accrued Payroll & Related Costs increased \$647,000 due to additional payroll accrual days in January.
9. Interest Payable GO Bond decreased a net \$1,530,000 after remitting the interest payment installments due on Series A, B, and C.
10. Estimated Settlements, Medi-Cal and Medicare increased \$177,000. The District received payment on its FY17 Medicare Cost Report tentative settlement and reserved an amount until the final desk audit is performed.

**Tahoe Forest Hospital District  
Cash Investment  
January 2018**

WORKING CAPITAL			
US Bank	\$ 16,442,314		
US Bank/Kings Beach Thrift Store	20,098		
US Bank/Truckee Thrift Store	85,259		
US Bank/Payroll Clearing	-		
Umpqua Bank	<u>1,002,732</u>	0.40%	
Total			\$ 17,550,403
BOARD DESIGNATED FUNDS			
US Bank Savings	\$ -	0.03%	
Capital Equipment Fund	<u>-</u>		
Total			\$ -
Building Fund	\$ -		
Cash Reserve Fund	<u>46,724,481</u>	1.35%	
Local Agency Investment Fund			\$ 46,724,481
Banc of America Muni Lease			\$ 34,042
Bonds Cash 2017			\$ 19,831
Bonds Cash 2015			\$ 1,231,982
GO Bonds Cash 2008			\$ 1,900,013
DX Imaging Education	\$ 3,204		
Workers Comp Fund - B of A	2,879		
Insurance			
Health Insurance LAIF	-		
Comprehensive Liability Insurance LAIF	<u>-</u>		
Total			<u>\$ 6,084</u>
TOTAL FUNDS			\$ 67,466,837
RESTRICTED FUNDS			
Gift Fund			
US Bank Money Market	\$ 8,363	0.03%	
Foundation Restricted Donations	364,320		
Local Agency Investment Fund	<u>1,077,039</u>	1.11%	
TOTAL RESTRICTED FUNDS			<u>\$ 1,449,722</u>
TOTAL ALL FUNDS			<u><u>\$ 68,916,559</u></u>



TAHOE FOREST HOSPITAL DISTRICT  
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION  
JANUARY 2018

CURRENT MONTH				YEAR TO DATE				PRIOR YTD JAN 2017
ACTUAL	BUDGET	VAR\$	VAR%	ACTUAL	BUDGET	VAR\$	VAR%	
<b>OPERATING REVENUE</b>								
\$ 24,158,716	\$ 23,555,637	\$ 603,079	2.6%	\$ 153,689,971	\$ 156,121,000	\$ (2,431,029)	-1.6%	1 \$ 147,753,646
Total Gross Revenue								
Gross Revenues - Inpatient								
\$ 2,629,355	\$ 2,077,128	\$ 552,227	26.6%	\$ 15,651,079	\$ 13,859,283	\$ 1,791,796	12.9%	\$ 14,091,411
4,224,730	4,638,674	(413,944)	-8.9%	26,428,223	28,248,998	(1,820,775)	-6.4%	28,597,932
6,854,086	6,715,802	138,284	2.1%	42,079,302	42,108,281	(28,979)	-0.1%	42,689,342
Total Gross Revenue - Inpatient								
17,304,630	16,839,835	464,795	2.8%	111,610,668	114,012,719	(2,402,051)	-2.1%	105,064,304
17,304,630	16,839,835	464,795	2.8%	111,610,668	114,012,719	(2,402,051)	-2.1%	105,064,304
Gross Revenue - Outpatient								
Total Gross Revenue - Outpatient								
Deductions from Revenue:								
7,526,940	9,407,402	1,880,462	20.0%	65,849,832	62,582,376	(3,267,456)	-5.2%	2 63,326,043
767,721	761,131	(6,590)	-0.9%	4,805,893	5,051,171	245,278	4.9%	2 4,393,521
(240)	-	240	0.0%	74,595	-	(74,595)	0.0%	2 28,947
(1,059,153)	286,988	1,346,141	-469.1%	733,715	1,914,545	1,180,830	-61.7%	2 (626,238)
(1,948,605)	-	1,948,605	0.0%	(1,893,530)	-	1,893,530	0.0%	2 179,377
5,286,664	10,455,521	5,168,857	49.4%	69,570,505	69,548,092	(22,413)	0.0%	67,301,651
52,818	103,454	50,636	48.9%	389,218	613,423	(224,204)	-36.5%	382,064
643,532	649,265	(5,733)	-0.9%	4,727,907	4,808,321	(80,414)	-1.7%	3 5,568,024
19,568,403	13,852,835	5,715,568	41.3%	89,236,591	91,994,652	(2,758,061)	-3.0%	86,402,083
<b>OPERATING EXPENSES</b>								
4,586,768	4,736,634	149,866	3.2%	31,534,708	31,449,458	(85,250)	-0.3%	4 26,889,392
1,644,418	1,412,333	(232,085)	-16.4%	10,877,494	9,806,132	(1,071,362)	-10.9%	4 9,113,330
97,442	53,880	(43,562)	-80.8%	424,554	377,162	(47,392)	-12.6%	4 386,848
474,438	621,624	147,186	23.7%	3,730,683	4,351,369	620,686	14.3%	4 4,356,169
1,832,791	2,179,244	346,453	15.9%	13,636,300	14,566,618	930,318	6.4%	5 12,690,994
1,754,567	1,734,512	(20,055)	-1.2%	12,263,397	11,967,063	(296,334)	-2.5%	6 11,429,707
1,225,283	1,364,572	139,289	10.2%	8,308,739	8,769,941	461,202	5.3%	7 7,006,518
697,163	734,313	37,150	5.1%	4,717,417	4,913,668	196,251	4.0%	8 3,892,437
12,312,871	12,837,112	524,241	4.1%	85,493,291	86,201,411	708,120	0.8%	75,765,395
<b>7,255,531</b>	<b>1,015,723</b>	<b>6,239,808</b>	<b>614.3%</b>	<b>3,743,299</b>	<b>5,793,241</b>	<b>(2,049,941)</b>	<b>-35.4%</b>	<b>10,636,688</b>
<b>NET OPERATING REVENUE (EXPENSE) EBIDA</b>								
<b>NON-OPERATING REVENUE/(EXPENSE)</b>								
620,249	536,620	83,628	15.6%	4,124,293	3,867,094	257,198	6.7%	9 3,191,805
332,881	332,881	-	0.0%	2,330,167	2,330,168	(1)	0.0%	2,743,533
72,997	70,867	2,130	3.0%	525,379	496,071	29,308	5.9%	10 329,452
-	-	-	0.0%	-	-	-	0.0%	352
1,320	74,917	(73,597)	-98.2%	152,975	524,417	(371,442)	-70.8%	11 286,622
-	(20,000)	20,000	100.0%	-	(140,000)	140,000	100.0%	12 (97,095)
-	-	-	0.0%	-	-	-	0.0%	12 -
-	-	-	0.0%	2,500	-	2,500	0.0%	13 -
-	-	-	0.0%	-	-	-	0.0%	14 -
(994,665)	(993,555)	(1,110)	-0.1%	(6,880,658)	(6,954,887)	74,229	1.1%	15 (6,298,559)
(158,887)	(98,944)	(59,943)	-60.6%	(662,528)	(692,729)	30,201	4.4%	16 (712,017)
(333,034)	(320,815)	(12,219)	-3.8%	(2,282,360)	(2,245,703)	(36,657)	-1.6%	(1,098,274)
(459,139)	(418,029)	(41,110)	-9.8%	(2,690,232)	(2,815,569)	125,336	4.5%	(1,654,180)
<b>TOTAL NON-OPERATING REVENUE/(EXPENSE)</b>								
<b>\$ 6,796,393</b>	<b>\$ 597,694</b>	<b>\$ 6,198,699</b>	<b>1037.1%</b>	<b>\$ 1,053,067</b>	<b>\$ 2,977,672</b>	<b>\$ (1,924,605)</b>	<b>-64.6%</b>	<b>\$ 8,982,507</b>
<b>INCREASE (DECREASE) IN NET POSITION</b>								
<b>NET POSITION - BEGINNING OF YEAR</b>								
<b>NET POSITION - AS OF JANUARY 31, 2018</b>								
<b>30.0%</b>	<b>4.3%</b>	<b>25.7%</b>		<b>2.4%</b>	<b>3.7%</b>	<b>-1.3%</b>		<b>7.2%</b>
<b>RETURN ON GROSS REVENUE EBIDA</b>								

INCLINE VILLAGE COMMUNITY HOSPITAL  
STATEMENT OF REVENUE AND EXPENSE  
JANUARY 2018

CURRENT MONTH				YEAR TO DATE				PRIOR YTD JAN 2017	
ACTUAL	BUDGET	VAR\$	VAR%	ACTUAL	BUDGET	VAR\$	VAR%		
				<b>OPERATING REVENUE</b>					
\$ 2,036,028	\$ 1,667,647	\$ 368,382	22.1%	Total Gross Revenue	\$ 11,061,499	\$ 11,799,924	\$ (738,425)	-6.3% 1	\$ 11,442,892
				<b>Gross Revenues - Inpatient</b>					
\$ 38,212	\$ 5,657	\$ 32,555	575.4%	Daily Hospital Service	\$ 80,578	\$ 33,944	\$ 46,634	137.4%	\$ 29,332
47,844	3,583	44,261	1235.3%	Ancillary Service - Inpatient	83,905	21,962	61,943	282.1%	42,710
86,056	9,241	76,815	831.3%	Total Gross Revenue - Inpatient	164,483	55,906	108,577	194.2%	72,042
1,949,972	1,658,406	291,566	17.6%	Gross Revenue - Outpatient	10,897,016	11,744,018	(847,002)	-7.2%	11,370,851
1,949,972	1,658,406	291,566	17.6%	Total Gross Revenue - Outpatient	10,897,016	11,744,018	(847,002)	-7.2%	11,370,851
				<b>Deductions from Revenue:</b>					
897,026	605,542	(291,484)	-48.1%	Contractual Allowances	4,419,091	4,288,704	(130,387)	-3.0%	4,160,485
74,315	62,921	(11,394)	-18.1%	Charity Care	382,171	435,699	53,528	12.3%	392,048
-	-	-	0.0%	Charity Care - Catastrophic Events	30,623	-	(30,623)	0.0%	28,947
(215,380)	57,888	273,268	472.1%	Bad Debt	314,389	400,093	85,704	21.4%	327,546
(106,438)	-	106,438	0.0%	Prior Period Settlements	(106,438)	-	106,438	0.0%	(22,833)
649,523	726,351	76,827	10.6%	Total Deductions from Revenue	5,039,836	5,124,496	84,660	1.7%	4,886,194
77,796	66,214	11,582	17.5%	Other Operating Revenue	604,666	577,998	26,668	4.6%	571,687
1,464,301	1,007,510	456,791	45.3%	<b>TOTAL OPERATING REVENUE</b>	6,626,329	7,253,426	(627,097)	-8.6%	7,128,386
				<b>OPERATING EXPENSES</b>					
319,585	303,047	(16,538)	-5.5%	Salaries and Wages	2,080,201	2,183,647	103,446	4.7%	1,825,315
107,055	95,603	(11,452)	-12.0%	Benefits	671,412	655,648	(15,764)	-2.4%	703,462
3,194	2,357	(837)	-35.5%	Benefits Workers Compensation	17,334	16,496	(838)	-5.1%	14,166
29,996	39,151	9,155	23.4%	Benefits Medical Insurance	233,807	274,059	40,252	14.7%	281,187
209,701	293,544	83,843	28.6%	Professional Fees	1,665,691	1,803,675	137,984	7.7%	1,704,703
46,094	71,713	25,619	35.7%	Supplies	332,547	500,051	167,504	33.5%	474,609
39,336	59,755	20,418	34.2%	Purchased Services	277,235	357,858	80,623	22.5%	311,060
58,909	60,356	1,447	2.4%	Other	398,761	403,630	4,869	1.2%	381,806
813,870	925,526	111,655	12.1%	<b>TOTAL OPERATING EXPENSE</b>	5,676,987	6,195,064	518,077	8.4%	5,696,308
<b>650,431</b>	<b>81,984</b>	<b>568,447</b>	<b>693.4%</b>	<b>NET OPERATING REV(EXP) EBIDA</b>	<b>949,342</b>	<b>1,058,361</b>	<b>(109,020)</b>	<b>-10.3%</b>	<b>1,432,078</b>
				<b>NON-OPERATING REVENUE/(EXPENSE)</b>					
-	-	-	0.0%	Donations-IVCH	13,500	-	13,500	0.0%	22,117
-	-	-	0.0%	Gain/ (Loss) on Sale	-	-	-	0.0%	-
(56,857)	(56,857)	0	0.0%	Depreciation	(420,256)	(397,998)	(22,258)	-5.6%	(395,327)
(56,857)	(56,857)	0	0.0%	<b>TOTAL NON-OPERATING REVENUE/(EXP)</b>	<b>(406,756)</b>	<b>(397,998)</b>	<b>(8,758)</b>	<b>-2.2%</b>	<b>(373,211)</b>
<b>\$ 593,574</b>	<b>\$ 25,128</b>	<b>\$ 568,447</b>	<b>2262.2%</b>	<b>EXCESS REVENUE(EXPENSE)</b>	<b>\$ 542,586</b>	<b>\$ 660,364</b>	<b>\$ (117,778)</b>	<b>-17.8%</b>	<b>\$ 1,058,867</b>
<b>31.9%</b>	<b>4.9%</b>	<b>27.0%</b>		<b>RETURN ON GROSS REVENUE EBIDA</b>	<b>8.6%</b>	<b>9.0%</b>	<b>-0.4%</b>		<b>12.5%</b>

TAHOE FOREST HOSPITAL DISTRICT  
STATEMENT OF CASH FLOWS

	AUDITED FYE 2017		BUDGET FYE 2018	PROJECTED FYE 2018	ACTUAL JAN 2018	BUDGET JAN 2018	DIFFERENCE	ACTUAL 1ST QTR	ACTUAL 2ND QTR	PROJECTED 3RD QTR	PROJECTED 4TH QTR
Net Operating Rev/(Exp) - EBIDA	\$ 19,312,107		\$ 7,189,726	\$ 5,097,582	\$ 7,255,531	\$ 1,015,723	\$ 6,239,808	\$ 3,884,930	\$ (7,352,907)	\$ 8,365,351	\$ 200,207
Interest Income	361,479		725,902	702,192	-	-	-	133,270	356,321	-	212,601
Property Tax Revenue	6,497,384		7,681,300	7,771,250	3,602,868	3,600,000	2,868	393,337	85,046	3,602,868	3,690,000
Donations	1,537,778		890,200	628,591	-	125,000	(125,000)	25,091	13,500	200,000	390,000
Debt Service Payments	(3,553,754)		(2,678,403)	(2,532,893)	(218,300)	(216,557)	(1,743)	(516,336)	(663,487)	(494,414)	(858,656)
Bank of America - 2012 Muni Lease	(1,243,406)		(103,637)	(103,515)	-	-	-	(103,515)	-	-	-
Copier	(11,295)		(11,520)	(11,533)	(1,420)	(960)	(460)	(2,894)	(2,419)	(3,340)	(2,880)
2017 VR Demand Bond	(677,214)		(918,082)	(774,044)	(79,783)	(78,500)	(1,283)	-	(112,679)	(79,783)	(581,582)
2015 Revenue Bond	(1,621,839)		(1,645,164)	(1,643,801)	(137,097)	(137,097)	(0)	(409,926)	(548,389)	(411,291)	(274,194)
Physician Recruitment	-		(120,000)	(175,536)	(70,000)	(10,000)	(60,000)	(25,536)	(30,000)	(90,000)	(30,000)
Investment in Capital											
Equipment	(1,388,213)		(3,744,975)	(3,743,808)	(109,822)	(282,889)	173,067	(163,719)	(930,500)	(1,252,389)	(1,397,200)
Municipal Lease Reimbursement	735,082		219,363	219,363	-	-	-	219,363	-	-	-
GO Bond Project Personal Property	(1,175,083)		-	-	-	-	-	-	-	-	-
IT	(176,532)		(2,122,817)	(431,166)	(5,026)	(43,306)	38,280	(88,529)	(71,000)	(91,637)	(180,000)
Building Projects	(3,511,541)		(12,540,118)	(11,820,050)	(258,583)	(313,316)	54,733	(971,928)	(1,147,341)	(3,885,215)	(5,815,566)
Health Information/Business System	(4,478,846)		(2,050,000)	(3,967,252)	(712,291)	(725,000)	12,709	(726,407)	(2,228,554)	(1,012,291)	-
Capital Investments											
Properties	(2,373,193)		(1,355,000)	(1,355,000)	-	-	-	-	-	(450,000)	(905,000)
Measure C Scope Modifications	(1,725,552)		-	-	-	-	-	-	-	-	-
Change in Accounts Receivable	(2,134,289)	N1	304,109	582,052	(3,171,810)	(3,836,656)	664,846	(16,563)	412,276	(5,630,923)	5,817,262
Change in Settlement Accounts	(5,374,275)	N2	5,453,885	5,778,753	(3,247,403)	(755,416)	(2,491,987)	(2,777,362)	8,201,107	(3,887,403)	4,242,410
Change in Other Assets	(923,047)	N3	(1,962,591)	(2,008,844)	(127,566)	905,609	(1,033,175)	(1,741,634)	(3,164,013)	1,041,022	1,855,781
Change in Other Liabilities	2,649,423	N4	1,920,000	952,046	2,093,637	707,000	1,386,637	(1,914,066)	(2,862,455)	3,557,637	2,170,930
Change in Cash Balance	4,278,928		(2,189,419)	(4,302,719)	5,031,235	170,192	4,861,043	(4,286,088)	(9,382,006)	(27,394)	9,392,769
Beginning Unrestricted Cash	68,632,815		72,911,743	72,911,743	59,243,649	59,243,649	-	72,911,743	68,625,655	59,243,649	59,216,255
Ending Unrestricted Cash	72,911,743		70,722,324	68,609,025	64,274,884	59,413,841	4,861,043	68,625,655	59,243,649	59,216,255	68,609,025
Expense Per Day	382,387		408,686	406,664	400,725	404,157	(3,432)	382,013	400,457	405,962	406,664
Days Cash On Hand	191		173	169	160	147	13	180	148	146	169

Footnotes:

N1 - Change in Accounts Receivable reflects the 60 day delay in collections.

N2 - Change in Settlement Accounts reflect cash flows in and out related to prior year and current year Medicare and Medi-Cal settlement accounts.

N3 - Change in Other Assets reflect fluctuations in asset accounts on the Balance Sheet that effect cash. For example, an increase in prepaid expense immediately effects cash but not EBIDA.

N4 - Change in Other Liabilities reflect fluctuations in liability accounts on the Balance Sheet that effect cash. For example, an increase in accounts payable effects EBIDA but not cash.

**Board of Directors**  
*Of Tahoe Forest Hospital District*  
**FEBRUARY 2018 FINANCIAL NARRATIVE**

The following is the financial narrative analyzing financial and statistical trends for the eight months ended February 28, 2018.

**Activity Statistics**

- ❑ We continue working with our vendor, Mercy Health System, to identify the reporting criterions needed to gather our monthly departmental statistics.

**Financial Indicators**

- ❑ Net Patient Revenue as a percentage of Gross Patient Revenue was 63.1% in the current month compared to budget of 55.7% and to last month's 78.1%. Current year's Net Patient Revenue as a percentage of Gross Patient Revenue is 55.8%, compared to budget of 55.5% and prior year's 55.0%.
- ❑ EBIDA was \$2,677,872 (12.3%) for the current month compared to budget of \$736,823 (3.4%), or \$1,941,049 (9.0%) above budget. Year-to-date EBIDA was \$6,494,758 (3.7%) compared to budget of \$6,632,357 (3.7%), or \$(137,600) (-.0%) below budget.
- ❑ Cash Collections for the current month were \$8,455,074 which is 92% of targeted Net Patient Revenue.
- ❑ EPIC Gross Accounts Receivables were \$37,494,694 at the close of February compared to \$32,430,365 in January. Legacy Gross Accounts Receivable was \$9,344,201 compared to \$10,967,392 at the end of January, a reduction of \$1,623,191.

**Balance Sheet**

- ❑ Working Capital Days Cash on Hand is 38.3 days. S&P Days Cash on Hand is 154.3. Working Capital cash decreased \$2,146,000. Accounts Payable decreased \$1,448,000 and cash collections fell short of goal by 8%.
- ❑ Net Patients Accounts Receivable increased approximately \$1,398,000 and Cash collections were at 92% of target.
- ❑ Estimated Settlements, Medi-Cal and Medicare increased a net \$1,481,000. The District booked \$3,460,000 as receivables due from the Medi-Cal IGT and AB915 programs and received \$493,000 against its SNF Supplemental Reimbursement receivable and \$1,537,000 for the FY16 AB915 receivable booked in January.
- ❑ Accounts Payable decreased \$1,448,000 due to the timing of the final check run in February.

**Operating Revenue**

- ❑ Current month's Total Gross Revenue was \$21,711,544, compared to budget of \$21,857,377 or \$145,833 below budget.
- ❑ Current month's Gross Inpatient Revenue was \$5,621,050, compared to budget of \$6,210,737 or \$589,687 below budget.
- ❑ Current month's Gross Outpatient Revenue was \$16,090,494 compared to budget of \$15,646,640 or \$443,854 above budget.
- ❑ Current month's Gross Revenue Mix was 31.1% Medicare, 19.0% Medi-Cal, .0% County, 3.4% Other, and 46.5% Insurance compared to budget of 34.7% Medicare, 17.5% Medi-Cal, .0% County, 3.9% Other, and 43.9% Insurance. Last month's mix was 36.2% Medicare, 17.2% Medi-Cal, .0% County, 5.9% Other, and 40.7% Insurance. Year-to-date Gross Revenue Mix was 36.5% Medicare, 17.5% Medi-Cal, .0% County, 4.2% Other, and 41.8% Insurance compared to budget of 34.8% Medicare, 17.5% Medi-Cal, .0% County, 3.9% Other, and 43.8% Insurance.
- ❑ Current month's Deductions from Revenue were \$8,014,502 compared to budget of \$9,682,185 or \$1,667,683 below budget. Variance is attributed to the following reasons: 1) Payor mix varied from budget with a 3.55% decrease in Medicare, a 1.53% increase to Medi-Cal, County at budget, a .52% decrease in Other, and Commercial was above budget 2.53%, 2) The District booked \$560,000 due from the FY18 Medi-Cal IGT program, reducing Contractual Allowances in the current period and \$2,900,000 due from the Medi-Cal IGT and AB915 programs for prior periods.

February 2018 Financial Narrative

DESCRIPTION	February 2018 Actual	February 2018 Budget	Variance	BRIEF COMMENTS
Salaries & Wages	4,444,384	4,363,717	(80,667)	
Employee Benefits	1,276,439	1,326,534	50,095	
Benefits – Workers Compensation	41,951	53,880	11,929	
Benefits – Medical Insurance	721,026	621,624	(99,402)	
Professional Fees	1,850,686	2,069,895	219,209	We saw positive variances in fees paid for our Physical, Speech, and Occupational therapy contract, Consulting fees and Legal fees.
Supplies	1,608,178	1,601,692	(6,486)	
Purchased Services	1,024,625	1,372,701	348,076	Purchased Services for Snow Removal, District wide repairs and maintenance, Outsourced lab testing, Information Systems Conversion, Quality & Regulations, Medical Records, and Network Maintenance came in below budget, creating a positive variance in this category.
Other Expenses	605,928	769,791	163,863	Positive Variances in Other Expenses related to Dues & Subscriptions, Outside Training and Education, Marketing, Physician Recruitment, Travel, and Utilities coming in below budget estimations.
Total Expenses	11,573,217	12,179,834	606,617	

TAHOE FOREST HOSPITAL DISTRICT  
STATEMENT OF NET POSITION  
FEBRUARY 2018

	Feb-18	Jan-18	Feb-17	
<b>ASSETS</b>				
<b>CURRENT ASSETS</b>				
* CASH	\$ 15,404,192	\$ 17,550,403	\$ 12,797,028	1
PATIENT ACCOUNTS RECEIVABLE - NET	22,357,790	20,959,801	19,243,926	2
OTHER RECEIVABLES	6,430,584	5,758,820	4,290,473	
GO BOND RECEIVABLES	301,576	(30,208)	(300,422)	
ASSETS LIMITED OR RESTRICTED	6,391,652	6,897,802	6,268,249	
INVENTORIES	3,027,372	3,017,004	2,714,077	
PREPAID EXPENSES & DEPOSITS	1,747,793	1,821,204	1,876,856	
ESTIMATED SETTLEMENTS, M-CAL & M-CARE	11,666,356	10,185,447	436,856	3
<b>TOTAL CURRENT ASSETS</b>	67,327,315	66,160,273	47,327,043	
<b>NON CURRENT ASSETS</b>				
ASSETS LIMITED OR RESTRICTED:				
* CASH RESERVE FUND	46,724,481	46,724,481	56,137,411	1
BANC OF AMERICA MUNICIPAL LEASE	34,042	34,042	981,619	
TOTAL BOND TRUSTEE 2017	19,831	19,831		3
TOTAL BOND TRUSTEE 2015	1,369,080	1,231,982	1,165,091	
GO BOND PROJECT FUND	1	1	232,133	
GO BOND TAX REVENUE FUND	1,900,012	1,900,012	2,103,577	
DIAGNOSTIC IMAGING FUND	3,204	3,204	3,174	
DONOR RESTRICTED FUND	1,449,722	1,449,722	1,144,350	
WORKERS COMPENSATION FUND	3,722	2,879	16,235	
TOTAL	51,504,095	51,366,155	61,783,593	
LESS CURRENT PORTION	(6,391,652)	(6,897,802)	(6,268,249)	
TOTAL ASSETS LIMITED OR RESTRICTED - NET	45,112,443	44,468,353	55,515,344	
NONCURRENT ASSETS AND INVESTMENTS:				
INVESTMENT IN TSC, LLC	-	-	(53,723)	
PROPERTY HELD FOR FUTURE EXPANSION	836,353	836,353	836,353	
PROPERTY & EQUIPMENT NET	131,916,995	132,497,388	131,173,487	
GO BOND CIP, PROPERTY & EQUIPMENT NET	33,433,796	33,427,000	32,550,137	
<b>TOTAL ASSETS</b>	278,626,901	277,389,367	267,348,640	
DEFERRED OUTFLOW OF RESOURCES:				
DEFERRED LOSS ON DEFEASANCE	478,392	481,624	517,180	
ACCUMULATED DECREASE IN FAIR VALUE OF HEDGING DERIVATIVE	1,395,414	1,395,414	1,612,281	
DEFERRED OUTFLOW OF RESOURCES ON REFUNDING	6,077,906	6,101,611	6,362,362	
GO BOND DEFERRED FINANCING COSTS	475,826	477,760	499,040	
DEFERRED FINANCING COSTS	191,411	192,451	203,894	
<b>TOTAL DEFERRED OUTFLOW OF RESOURCES</b>	\$ 8,618,948	\$ 8,648,860	\$ 9,194,758	
<b>LIABILITIES</b>				
<b>CURRENT LIABILITIES</b>				
ACCOUNTS PAYABLE	\$ 4,623,084	\$ 6,070,927	\$ 5,229,240	4
ACCRUED PAYROLL & RELATED COSTS	10,548,824	10,526,714	8,832,776	
INTEREST PAYABLE	566,152	474,359	616,860	
INTEREST PAYABLE GO BOND	716,081	395,266	344,342	
ESTIMATED SETTLEMENTS, M-CAL & M-CARE	225,030	225,030	543,513	
HEALTH INSURANCE PLAN	1,211,751	1,211,751	1,307,731	
WORKERS COMPENSATION PLAN	1,704,017	1,703,819	1,120,980	
COMPREHENSIVE LIABILITY INSURANCE PLAN	858,290	858,290	751,298	
CURRENT MATURITIES OF GO BOND DEBT	860,000	860,000	1,260,000	
CURRENT MATURITIES OF OTHER LONG TERM DEBT	1,049,645	1,049,645	1,953,186	
<b>TOTAL CURRENT LIABILITIES</b>	22,362,873	23,375,800	21,959,926	
<b>NONCURRENT LIABILITIES</b>				
OTHER LONG TERM DEBT NET OF CURRENT MATURITIES	27,337,734	27,340,340	28,032,444	
GO BOND DEBT NET OF CURRENT MATURITIES	102,659,819	102,673,240	103,395,868	
DERIVATIVE INSTRUMENT LIABILITY	1,395,414	1,395,414	1,612,281	
<b>TOTAL LIABILITIES</b>	153,755,840	154,784,794	155,000,518	
<b>NET ASSETS</b>				
NET INVESTMENT IN CAPITAL ASSETS	132,040,287	129,803,711	120,398,529	
RESTRICTED	1,449,722	1,449,722	1,144,350	
<b>TOTAL NET POSITION</b>	\$ 133,490,009	\$ 131,253,433	\$ 121,542,880	

\* Amounts included for Days Cash on Hand calculation

TAHOE FOREST HOSPITAL DISTRICT  
NOTES TO STATEMENT OF NET POSITION  
FEBRUARY 2018

1. Working Capital is at 38.3 days (policy is 30 days). Days Cash on Hand (S&P calculation) is 154.3 days. Working Capital cash decreased a net \$2,146,000. Accounts Payable decreased \$1,448,000 (See Note 4) and Cash Collections fell short of target by 8%.
2. Net Patient Accounts Receivable increased approximately \$1,398,000 and Cash collections were 92% of target.
3. Estimated Settlements, Medi-Cal & Medicare increased a net \$1,481,000. The District booked an amount due from the Medi-Cal IGT and AB915 programs in the amount of \$3,460,000 and received \$493,000 against its SNF Supplemental Reimbursement receivable and \$1,537,000 for its FY16 AB915.
4. Accounts Payable decreased \$1,448,000 due to the timing of the final check run in the month.

**Tahoe Forest Hospital District  
Cash Investment  
February 2018**

**WORKING CAPITAL**

US Bank	\$ 14,234,271		
US Bank/Kings Beach Thrift Store	34,197		
US Bank/Truckee Thrift Store	144,366		
US Bank/Payroll Clearing	(11,373)		
Umpqua Bank	<u>1,002,732</u>	0.40%	
Total			\$ 15,404,192

**BOARD DESIGNATED FUNDS**

US Bank Savings	\$ -	0.03%	
Capital Equipment Fund	<u>-</u>		
Total			\$ -

Building Fund	\$ -		
Cash Reserve Fund	<u>46,724,481</u>	1.38%	
Local Agency Investment Fund			\$ 46,724,481

Banc of America Muni Lease			\$ 34,042
Bonds Cash 2017			\$ 19,831
Bonds Cash 2015			\$ 1,369,080
GO Bonds Cash 2008			\$ 1,900,013

DX Imaging Education	\$ 3,204		
Workers Comp Fund - B of A	3,722		

Insurance			
Health Insurance LAIF	-		
Comprehensive Liability Insurance LAIF	<u>-</u>		
Total			<u>\$ 6,926</u>

<b>TOTAL FUNDS</b>			<b>\$ 65,458,565</b>
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**RESTRICTED FUNDS**

Gift Fund			
US Bank Money Market	\$ 8,363	0.03%	
Foundation Restricted Donations	364,320		
Local Agency Investment Fund	<u>1,077,039</u>	1.38%	
<b>TOTAL RESTRICTED FUNDS</b>			<b><u>\$ 1,449,722</u></b>

<b>TOTAL ALL FUNDS</b>			<b><u><u>\$ 66,908,287</u></u></b>
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TAHOE FOREST HOSPITAL DISTRICT  
STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET POSITION  
FEBRUARY 2018

CURRENT MONTH				YEAR TO DATE				PRIOR YTD FEB 2017
ACTUAL	BUDGET	VAR\$	VAR%	ACTUAL	BUDGET	VAR\$	VAR%	
<b>OPERATING REVENUE</b>								
\$ 21,711,544	\$ 21,857,377	\$ (145,833)	-0.7%	\$ 175,401,515	\$ 177,978,376	\$ (2,576,861)	-1.4%	1 \$ 166,962,540
Total Gross Revenue								
Gross Revenues - Inpatient								
\$ 2,274,297	\$ 1,967,398	\$ 306,899	15.6%	\$ 17,925,377	\$ 15,826,680	\$ 2,098,697	13.3%	\$ 15,683,048
3,346,753	4,243,339	(896,586)	-21.1%	29,774,976	32,492,337	(2,717,361)	-8.4%	32,453,417
5,621,050	6,210,737	(589,687)	-9.5%	47,700,352	48,319,017	(618,665)	-1.3%	48,136,465
Total Gross Revenue - Inpatient								
16,090,494	15,646,640	443,854	2.8%	127,701,163	129,659,359	(1,958,196)	-1.5%	118,826,075
16,090,494	15,646,640	443,854	2.8%	127,701,163	129,659,359	(1,958,196)	-1.5%	118,826,075
Total Gross Revenue - Outpatient								
Deductions from Revenue:								
9,469,761	8,709,121	(760,640)	-8.7%	75,319,593	71,291,497	(4,028,096)	-5.7%	2 70,701,560
745,534	706,141	(39,393)	-5.6%	5,551,426	5,757,313	205,887	3.6%	2 4,991,945
184,194	-	(184,194)	0.0%	258,788	-	(258,788)	0.0%	2 28,947
515,299	266,923	(248,376)	93.1%	1,249,015	2,181,468	932,453	-42.7%	2 (734,748)
(2,900,285)	-	2,900,285	0.0%	(4,793,815)	-	4,793,815	0.0%	2 179,377
8,014,502	9,682,185	1,667,683	17.2%	77,585,007	79,230,278	1,645,271	2.1%	75,167,082
Total Deductions from Revenue								
64,647	101,678	37,031	36.4%	527,452	817,395	(289,944)	-35.5%	465,835
489,400	639,787	(150,387)	-23.5%	5,217,307	5,448,109	(230,802)	-4.2%	3 6,074,078
Property Tax Revenue- Wellness Neighborhood								
Other Operating Revenue								
14,251,089	12,916,657	1,334,432	10.3%	103,561,266	105,013,602	(1,452,336)	-1.4%	98,335,371
<b>TOTAL OPERATING REVENUE</b>								
<b>OPERATING EXPENSES</b>								
4,444,384	4,363,717	(80,667)	-1.8%	35,979,092	35,813,175	(165,917)	-0.5%	4 30,727,038
1,276,439	1,326,534	50,095	3.8%	12,153,933	11,132,666	(1,021,267)	-9.2%	4 10,219,757
41,951	53,880	11,929	22.1%	466,505	431,043	(35,462)	-8.2%	4 441,504
721,026	621,624	(99,402)	-16.0%	4,451,709	4,972,993	521,284	10.5%	4 5,109,751
1,850,686	2,069,895	219,209	10.6%	15,486,986	16,636,513	1,149,527	6.9%	5 14,265,175
1,608,178	1,601,692	(6,486)	-0.4%	13,871,574	13,568,755	(302,819)	-2.2%	6 12,908,341
1,024,625	1,372,701	348,076	25.4%	9,333,364	10,142,642	809,278	8.0%	7 7,915,036
605,928	769,791	163,863	21.3%	5,323,345	5,683,458	360,113	6.3%	8 4,553,377
11,573,217	12,179,834	606,617	5.0%	97,066,508	98,381,245	1,314,737	1.3%	86,139,978
<b>TOTAL OPERATING EXPENSE</b>								
<b>2,677,872</b>	<b>736,823</b>	<b>1,941,049</b>	<b>263.4%</b>	<b>6,494,758</b>	<b>6,632,357</b>	<b>(137,600)</b>	<b>-2.1%</b>	<b>12,195,393</b>
<b>NET OPERATING REVENUE (EXPENSE) EBIDA</b>								
<b>NON-OPERATING REVENUE/(EXPENSE)</b>								
575,427	538,396	37,031	6.9%	4,626,133	4,303,196	322,938	7.5%	9 3,614,534
332,881	332,881	-	0.0%	2,663,048	2,663,049	(1)	0.0%	3,135,467
67,074	70,867	(3,793)	-5.4%	592,453	566,939	25,514	4.5%	10 377,858
-	-	-	0.0%	-	-	-	0.0%	354
-	74,917	(74,917)	-100.0%	152,975	599,333	(446,358)	-74.5%	11 303,331
-	(20,000)	20,000	100.0%	-	(160,000)	160,000	100.0%	12 (97,095)
-	-	-	0.0%	-	-	-	0.0%	12 -
6,094	-	6,094	0.0%	8,594	-	8,594	0.0%	13 -
-	-	-	0.0%	-	-	-	0.0%	14 -
(994,665)	(993,555)	(1,110)	-0.1%	(7,875,323)	(7,948,442)	73,119	0.9%	15 (7,265,915)
(95,072)	(98,944)	3,872	3.9%	(757,601)	(791,673)	34,072	4.3%	16 (820,340)
(333,034)	(320,815)	(12,219)	-3.8%	(2,615,393)	(2,566,517)	(48,876)	-1.9%	(1,425,984)
(441,295)	(416,253)	(25,042)	-6.0%	(3,205,114)	(3,334,115)	129,001	3.9%	(2,177,792)
<b>TOTAL NON-OPERATING REVENUE/(EXPENSE)</b>								
<b>\$ 2,236,576</b>	<b>\$ 320,570</b>	<b>\$ 1,916,006</b>	<b>597.7%</b>	<b>\$ 3,289,643</b>	<b>\$ 3,298,242</b>	<b>\$ (8,599)</b>	<b>-0.3%</b>	<b>\$ 10,017,602</b>
<b>INCREASE (DECREASE) IN NET POSITION</b>								
<b>NET POSITION - BEGINNING OF YEAR</b>								
<b>NET POSITION - AS OF FEBRUARY 28, 2018</b>								
<b>12.3%</b>	<b>3.4%</b>	<b>9.0%</b>		<b>3.7%</b>	<b>3.7%</b>	<b>0.0%</b>		<b>7.3%</b>
<b>RETURN ON GROSS REVENUE EBIDA</b>								

INCLINE VILLAGE COMMUNITY HOSPITAL  
STATEMENT OF REVENUE AND EXPENSE  
FEBRUARY 2018

CURRENT MONTH				YEAR TO DATE				PRIOR YTD	
ACTUAL	BUDGET	VAR\$	VAR%	ACTUAL	BUDGET	VAR\$	VAR%	FEB 2017	
				<b>OPERATING REVENUE</b>					
\$ 1,420,310	\$ 1,593,243	\$ (172,933)	-10.9%	Total Gross Revenue	\$ 12,481,809	\$ 13,393,167	\$ (911,358)	-6.8% 1	\$ 12,776,221
				<b>Gross Revenues - Inpatient</b>					
\$ 12,110	\$ 5,657	\$ 6,453	114.1%	Daily Hospital Service	\$ 92,688	\$ 39,602	\$ 53,086	134.0%	\$ 32,328
2,934	2,697	237	8.8%	Ancillary Service - Inpatient	86,839	24,658	62,180	252.2%	50,364
15,044	8,354	6,689	80.1%	Total Gross Revenue - Inpatient	179,527	64,260	115,266	179.4% 1	82,692
1,405,267	1,584,889	(179,622)	-11.3%	Gross Revenue - Outpatient	12,302,282	13,328,906	(1,026,624)	-7.7%	12,693,529
1,405,267	1,584,889	(179,622)	-11.3%	Total Gross Revenue - Outpatient	12,302,282	13,328,906	(1,026,624)	-7.7% 1	12,693,529
				<b>Deductions from Revenue:</b>					
697,067	575,623	(121,444)	-21.1%	Contractual Allowances	5,116,158	4,864,327	(251,831)	-5.2% 2	4,568,361
51,841	59,567	7,726	13.0%	Charity Care	434,012	495,266	61,254	12.4% 2	436,374
11,373	-	(11,373)	0.0%	Charity Care - Catastrophic Events	41,996	-	(41,996)	0.0% 2	28,947
45,326	54,766	9,439	17.2%	Bad Debt	359,716	454,859	95,143	20.9% 2	416,580
-	-	-	0.0%	Prior Period Settlements	(106,438)	-	106,438	0.0% 2	(22,833)
805,608	689,955	(115,652)	-16.8%	Total Deductions from Revenue	5,845,444	5,814,451	(30,992)	-0.5% 2	5,427,430
78,563	74,214	4,349	5.9%	Other Operating Revenue	683,229	652,212	31,017	4.8% 3	647,553
693,266	977,502	(284,236)	-29.1%	<b>TOTAL OPERATING REVENUE</b>	7,319,595	8,230,927	(911,333)	-11.1%	7,996,345
				<b>OPERATING EXPENSES</b>					
270,835	302,514	31,679	10.5%	Salaries and Wages	2,351,036	2,486,162	135,126	5.4% 4	2,101,215
91,270	92,171	901	1.0%	Benefits	762,682	747,819	(14,863)	-2.0% 4	787,901
2,357	2,357	(0)	0.0%	Benefits Workers Compensation	19,690	18,852	(838)	-4.4% 4	16,131
42,729	39,151	(3,578)	-9.1%	Benefits Medical Insurance	276,536	313,211	36,675	11.7% 4	330,545
202,050	257,450	55,400	21.5%	Professional Fees	1,867,741	2,061,125	193,384	9.4% 5	1,900,930
29,666	66,021	36,354	55.1%	Supplies	362,213	566,071	203,858	36.0% 6	540,783
47,917	58,288	10,371	17.8%	Purchased Services	325,152	416,146	90,994	21.9% 7	357,592
48,004	50,958	2,955	5.8%	Other	446,765	454,589	7,824	1.7% 8	425,299
734,828	868,910	134,082	15.4%	<b>TOTAL OPERATING EXPENSE</b>	6,411,815	7,063,974	652,159	9.2%	6,460,396
<b>(41,562)</b>	<b>108,592</b>	<b>(150,154)</b>	<b>-138.3%</b>	<b>NET OPERATING REV(EXP) EBIDA</b>	<b>907,780</b>	<b>1,166,953</b>	<b>(259,174)</b>	<b>-22.2%</b>	<b>1,535,949</b>
				<b>NON-OPERATING REVENUE/(EXPENSE)</b>					
-	-	-	0.0%	Donations-IVCH	13,500	-	13,500	0.0% 9	22,117
-	-	-	0.0%	Gain/ (Loss) on Sale	-	-	-	0.0% 10	-
(56,857)	(56,857)	0	0.0%	Depreciation	(477,113)	(454,854)	(22,258)	-4.9% 11	(459,604)
(56,857)	(56,857)	0	0.0%	<b>TOTAL NON-OPERATING REVENUE/(EXP)</b>	(463,613)	(454,854)	(8,758)	-1.9%	(437,487)
<b>\$ (98,418)</b>	<b>\$ 51,735</b>	<b>\$ (150,154)</b>	<b>-290.2%</b>	<b>EXCESS REVENUE(EXPENSE)</b>	<b>\$ 444,167</b>	<b>\$ 712,099</b>	<b>\$ (267,932)</b>	<b>-37.6%</b>	<b>\$ 1,098,461</b>
<b>-2.9%</b>	<b>6.8%</b>	<b>-9.7%</b>		<b>RETURN ON GROSS REVENUE EBIDA</b>	<b>7.3%</b>	<b>8.7%</b>	<b>-1.4%</b>		<b>12.0%</b>

TAHOE FOREST HOSPITAL DISTRICT  
STATEMENT OF CASH FLOWS

	AUDITED FYE 2017		BUDGET FYE 2018	PROJECTED FYE 2018	ACTUAL FEB 2018	BUDGET FEB 2018	DIFFERENCE	ACTUAL 1ST QTR	ACTUAL 2ND QTR	PROJECTED 3RD QTR	PROJECTED 4TH QTR
Net Operating Rev/(Exp) - EBIDA	\$ 19,312,107		\$ 7,189,726	\$ 7,088,787	\$ 2,677,872	\$ 736,823	\$ 1,941,049	\$ 3,884,930	\$ (7,352,907)	\$ 10,356,556	\$ 200,207
Interest Income	361,479		725,902	702,192	-	-	-	133,270	356,321	-	212,601
Property Tax Revenue	6,497,384		7,681,300	7,772,350	151,100	-	151,100	393,337	85,046	3,753,968	3,540,000
Donations	1,537,778		890,200	678,591	-	125,000	(125,000)	25,091	13,500	200,000	440,000
Debt Service Payments	(3,553,754)		(2,678,403)	(2,562,265)	(167,429)	(138,057)	(29,372)	(516,336)	(663,487)	(523,786)	(858,656)
Bank of America - 2012 Muni Lease	(1,243,406)		(103,637)	(103,515)	-	-	-	(103,515)	-	-	-
Copier	(11,295)		(11,520)	(11,533)	(959)	(960)	1	(2,894)	(2,419)	(3,339)	(2,880)
2017 VR Demand Bond	(677,214)		(918,082)	(803,416)	(29,372)	-	(29,372)	-	(112,679)	(109,155)	(581,582)
2015 Revenue Bond	(1,621,839)		(1,645,164)	(1,643,801)	(137,097)	(137,097)	(0)	(409,926)	(548,389)	(411,292)	(274,194)
Physician Recruitment	-		(120,000)	(200,536)	(35,000)	(10,000)	(25,000)	(25,536)	(30,000)	(115,000)	(30,000)
Investment in Capital											
Equipment	(1,388,213)		(3,744,975)	(3,345,970)	(43,446)	(571,283)	527,837	(163,719)	(930,500)	(479,551)	(1,772,200)
Municipal Lease Reimbursement	735,082		219,363	219,363	-	-	-	219,363	-	-	-
GO Bond Project Personal Property	(1,175,083)		-	-	-	-	-	-	-	-	-
IT	(176,532)		(2,122,817)	(395,305)	(7,444)	(43,306)	35,862	(88,529)	(71,000)	(25,776)	(210,000)
Building Projects	(3,511,541)		(12,540,118)	(9,725,871)	(369,137)	(1,313,316)	944,179	(971,928)	(672,341)	(1,966,036)	(6,115,566)
Health Information/Business System	(4,478,846)		(2,050,000)	(3,967,252)	-	(300,000)	300,000	(726,407)	(2,228,554)	(1,012,291)	-
Capital Investments											
Properties	(2,373,193)		(1,355,000)	(1,355,000)	-	(450,000)	450,000	-	(475,000)	-	(880,000)
Measure C Scope Modifications	(1,725,552)		-	-	-	-	-	-	-	-	-
Change in Accounts Receivable	(2,134,289)	N1	304,109	(495,207)	(1,397,989)	(1,570,729)	172,740	(16,563)	412,276	(5,458,182)	4,567,262
Change in Settlement Accounts	(5,374,275)	N2	5,453,885	5,617,844	(1,480,909)	(320,000)	(1,160,909)	(2,777,362)	8,201,107	(5,048,312)	5,242,410
Change in Other Assets	(923,047)	N3	(1,962,591)	(2,084,527)	(139,889)	685,794	(825,683)	(1,741,634)	(3,164,013)	515,339	2,305,781
Change in Other Liabilities	2,649,423	N4	1,920,000	(638,894)	(1,333,940)	757,000	(2,090,940)	(1,914,066)	(2,862,455)	1,466,697	2,670,930
Change in Cash Balance	4,278,928		(2,189,419)	(2,691,699)	(2,146,211)	(2,412,074)	265,864	(4,286,088)	(9,382,006)	1,663,626	9,312,769
Beginning Unrestricted Cash	68,632,815		72,911,743	72,911,743	64,274,884	64,274,884	-	72,911,743	68,625,655	59,243,649	60,907,275
Ending Unrestricted Cash	72,911,743		70,722,324	70,220,044	62,128,673	61,862,810	265,864	68,625,655	59,243,649	60,907,275	70,220,044
Expense Per Day	382,387		408,686	404,992	402,568	408,117	(5,549)	382,013	400,457	403,734	404,992
Days Cash On Hand	191		173	173	154	152	2	180	148	151	173

Footnotes:

N1 - Change in Accounts Receivable reflects the 60 day delay in collections.

N2 - Change in Settlement Accounts reflect cash flows in and out related to prior year and current year Medicare and Medi-Cal settlement accounts.

N3 - Change in Other Assets reflect fluctuations in asset accounts on the Balance Sheet that effect cash. For example, an increase in prepaid expense immediately effects cash but not EBIDA.

N4 - Change in Other Liabilities reflect fluctuations in liability accounts on the Balance Sheet that effect cash. For example, an increase in accounts payable effects EBIDA but not cash.